Bajaj General Insurance Limited

IRDA Registration No 113. dated 2nd May, 2001

FORM NL-36- BUSINESS -CHANNELS WISE

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	6,61,409	92,639	13,15,383	1,78,862	6,74,652	79,423	13,26,039	1,57,319
2	Corporate Agents - Banks	24,37,758	54,653	44,73,869	1,04,270	20,21,001	44,584	38,28,422	85,671
3	Corporate Agents - Others	15,65,776	12,547	32,02,143	23,815	9,89,227	9,007	17,04,074	17,076
4	Broker	26,70,149	2,75,915	48,60,170	5,56,940	45,45,275	2,24,298	87,91,762	5,08,406
5	Micro Agents	-	-	-	-	0	0	0	0
6	Direct Business	-	-	-	-	0	0	0	0
	-Officers/Employees	-	-	-	-	0	0	0	0
	-Online (Through Company Website)	36,097	2,266	68,109	4,455	44,209	2,254	1,91,416	4,565
	-Others	6,41,220	2,35,576	15,75,684	3,51,263	7,94,065	2,54,443	15,58,292	3,29,493
7	Common Service Centres (CSC)	25,965	97	1,24,239	-466	99,200	3,699	1,39,798	3,651
8	Insurance Marketing Firm	6,820	1,331	12,484	2,764	5,973	901	12,710	1,813
9	Point of sales person (Direct)	3,08,306	18,995	6,30,356	39,914	3,17,530	17,967	6,51,190	36,156
10	MISP (Direct)	1,25,275	8,874	2,52,416	17,922	1,54,423	9,136	3,15,155	18,451
11	Web Aggregator	1,912	31	4,642	65	5,244	67	10,902	136
12	Referral Arrangements	-	-	-	-	0	0	0	0
13	Other (to be sepcified)	-	-	-	-	0	0	0	0
	Total (A)	**84,80,687**	**7,02,923**	**1,65,19,495**	**12,79,803**	**96,50,799**	**6,38,381**	**1,85,29,760**	**11,55,435**
14	Business outside India (B)	0	0	0	0	-	-	0	0
	Grand Total (A+B)	**84,80,687**	**7,02,923**	**1,65,19,495**	**12,79,803**	**96,50,799**	**6,38,381**	**1,85,29,760**	**11,55,435**

Note:
(a). Premium means amount of premium received from business acquired by the source
(b). No of Policies stand for no. of policies sold
(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable
(d). Banks/FII/HFC are consider under head Corporate Agents - Banks